

THE SAFEST CAREER PATH JUST HAPPENS TO BE IN FIRE SAFETY.

The fire-safety industry is one of the most reliable and stable career paths because demand comes from multiple sources. Discover why fire safety will be a secure career path for years to come.

1 | RENOVATIONS ARE BUILDING A CONTINUAL REVENUE STREAM.

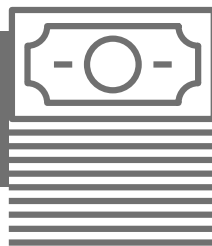
Across the country, unused retail spaces are being transformed into industrial spaces that require fire-code updates.



Since 2016, **7.9 million sq ft** of unused retail space turned into **10.9 million sq ft** of industrial space¹

2 | CONSTRUCTION GROWTH IS FUELING THE ENTIRE INDUSTRY.

These renovations, along with new building projects, demonstrate strong growth across North America's fire-safety market.



By 2023, the U.S. fire-safety market is expected to reach

\$25.58 billion²

In 2019, the construction market grew about

3.3%²



3 | RECURRING REVENUE FOR YEARS TO COME.

The job doesn't end after installation. Annual inspection and testing requirements for fire alarm systems are specified by NFPA 72, which means dealers earn revenue from both the installation and these recurring annual inspections.



Code changes typically occur every

3-5 years³

Growing building categories for fire safety:⁴

HEALTHCARE

RECREATION

RETAIL

EDUCATION

WORK WITH A TRUSTED PARTNER.

For more than 50 years, Honeywell has offered proven fire-safety brands, including Fire-Lite and Silent Knight, that remain in high demand with customers.

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Honeywell

FIRE SOLUTIONS

¹Electrical Contractor, "2019 Construction Outlook: A Steady Jog Through a Maturing Expansion"

²Association of Equipment Manufacturers, "Industrial Economic Outlook: Uncertainty Reigns For 2020 And Beyond"

³NFPA 72 National Fire Alarm and Signaling Code

⁴Electrical Contractor, "2019 Construction Outlook: A Steady Jog Through a Maturing Expansion"