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Honeywell



INTRODUCING THE ENTERPRISE SMA INITIATIVE & THE NEW NIAGARA ASSET MANAGER

Customers have been calling for an easy, unified means of managing and securing all installed WEBs licenses. Honeywell, in partnership with Tridium has responded with a much-improved Niagara Asset Manager and a limited-time program to encourage adoption of this convenient, time saving tool.

Enterprise SMA Initiative

To better work with our end-customers toward these goals and to encourage initial WEBs Asset Manager registrations and enrollment of assets, Honeywell is rolling out the Enterprise SMA Initiative. This limited-time program offers generous grace periods for out-of-compliance assets.

- Any end customer with 25 or more licenses receives a 20% discount on SSMA renewals through 2020.
- Tridium offers up to a 364-day grace period on expired agreements

With Enterprise SMA, users can synchronize their maintenance expiration dates, as well as renew the maintenance for all licenses in their enterprise with just one transaction.

FAQ about Enterprise SMA

What you get with an SMA

- Backup-as-a-Service (not available in some regions)
- Cyber Security Updates
- Easier Asset Management
- Access to WEBs-N4 Analytics Upgrades
- BAS Expansion
- New Drivers
- Driver Updates
- Certification Updates
- Access to Newest Technology

Software Maintenance Agreement Data Sheet

New Asset Manager

The Asset Manager simplifies every aspect of making sure that devices running WEBs are covered by Software Maintenance Agreements (SSMA). It provides a centralized view of key WEBs license details. For WEBs License Administrators, the cloud-based Asset Manager is always at their fingertips, accessible through a Niagara-Community Single Sign-on credential. It eliminates the need to maintain error-prone spreadsheets. Consulting engineers, systems integrators, and controls service partners can also forge a more high-value, long-term relationship with their customers by leveraging the power of the SSMA.

For those familiar with the earlier Asset Manager tool, the latest release features these significant enhancements:

- Updated user interface with a modernized, intuitive UI design
- Enhanced search filter, making it easier and faster to locate specific details about registered assets
- Tagging support that facilitates efficient organizing and sorting of WEBs assets

The over-arching benefit of Asset Manager for customers overseeing large WEBs deployments is that, once they have registered with Asset Manager, they have taken the first step toward the creation of an enterprise-wide proposal for licensing all their WEBs assets. With a better asset management tool, it's easier for customers to achieve a single renewal date for all enrolled assets, a single invoice for all license contracts, and most importantly, easier enforcement that all WEBs instances are up-to-date with the latest cyber-security and feature/function enhancements of our software framework.

Asset Manager Feature Overview

Distribution Groups:

Honeywell Sales Reps

Authorized System Distributors

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