

# TRADE UP TO MORE INTELLIGENCE WITH CIPER 10

If you haven't started to deploy Niagara Framework® on CIPer, now is the time! Honeywell's 2019/20 Intelligence with IP is your opportunity to replace legacy WEB 2 and WEB 3E equipment controllers and non-IP-based plant controllers with a Niagara CIPer Model 10 + IO-R-34 module.

This is the combination your customers need to drive their full range of field applications such as zone temperature control, fan coil units, air handling units, heat pumps and more. The move to IP-based control is the future, not a fad.

With the full Niagara stack in the CIPer 10 device, your customers will be ready to take advantage of all the latest Niagara features including semantic tagging, cyber security updates and ACE, our new deterministic control engine

## TRADE UP TO IP PROGRAM

Through June 30, 2020, any customer with a WEB equipment controller or a non-IP plant controller, or new jobs that could be met with a CIPer Model 10 is eligible for the following discounts on an CIPer Model 10 + IO-R-34 bundle:

## DISCOUNTS

- 30% off one IO-R-34 when trading up from a WEB 2 and WEB 3E. Order both a CIPer Model 10 and IO-R-34 for the discount
  - **Use Promotional Code CIPER10TUP630**
  - **Submit order with signed Ts&Cs**
- 20% off one IO-R-34 when purchased as a CIPer Model 10 + IO-R-34 bundle. This discount applies when trading up from any non-IP-based plant controller or when starting new jobs that can utilize CIPer Model 10 + IO-R-34. Order both a CIPer Model 10 and IO-R-34 for this discount.
  - **Use Promotional Code GOCIPER10630**
  - **Submit order with signed Ts&Cs**
- **NOTE:** Honeywell now offers the CIPer Model 10 with two IO-R-34s. Discount only applies to the first IO-R-34 should this dual-IO-unit configuration be ordered.

## DETAILS

- No minimum quantity per order; however, only one IO-R-34 will be discounted per CIPer Model 10.
- Hardware qualifies for trade-up if customers can provide host ID/ serial number, verifying that the WEB 2 or WEB 3E trade-in license is active.
- WEB 2 and WEB 3E equipment controller host IDs will be disabled; existing IO-34 should be retired.

## ELIGIBILITY, TERMS, & CONDITIONS

- Must purchase a CIPer Model 10 and IO-R-34 bundle to take advantage of program.
- License specifications for CIPer Model 10 will apply; that is, 3 devices and 50 points are included per license. No exceptions will be made. (Note: if you are interested in trading up to a WEB-8000, consider Honeywell's 2019/2020 AX-to-N4 Migration Trade-Up Program.)
- Program ends June 30, 2020.
- The deactivated WEB 2 and/or WEB 3E must be removed from service within 6 months. Should such a disabled WEB or IO-34 be discovered after January 30, 2021, the Honeywell partner responsible for the installation will be invoiced an amount equal to the price of the discount plus a license change fee.

**Use Code CIPER10TUP630 or GOCIPER10630 when you order**

If you have any questions, please contact your Honeywell Sales Representative. **We look forward to you benefiting from this new program this year!**